

# PROJECT PARTNERSHIP



Winsted has provided quality technical furniture to professionals in the broadcast, video production, security, traffic management, public utility, and information technology industries for over forty-five years. The foundation of our success has been innovative products backed by customer service and an enviable record of shipping 90% of all orders in less than 24 hours. **It's a philosophy of complete support...before, during, and after the sale.**

## PROJECT PLANNING SUPPORT

We work with you! You don't have to make your project fit our support.

### WINSTED WILL:

- Provide Stock, Customized, and/or Custom Design Suggestions.
- Provide CAD Drawings based on your electronics and your room specifications.
- Review your Design, Drawings, and Parts List to eliminate mistakes.
- Email Designs, Drawings, Renderings, and Animations – providing the fastest design turn-around time in the industry.

## PROJECT EFFICIENCY

We enhance your Winsted experience with convenient extras.

### WINSTED WILL:

- Provide free WELS Design Software. This Winsted-exclusive interactive design tool makes console design faster, easier, and more accurate. WELS lets you use Winsted components to create design solutions that meet/exceed your needs.
- Provide CAD files to expedite the Design Process, Drawings, Parts List, and Cost information.
- Provide a Bid Registration number that tracks information across our internal systems.
- Provide Procurement Specs by print and/or electronically.
- Provide Presentation Renderings and/or Animations on special projects.
- Be available on-site, if necessary, for final project presentations.

## PROJECT FOLLOW-UP

Our support doesn't disappear once the sale is complete.

### WINSTED WILL:

- Maintain our in-house inventory providing an on-time advantage to your project.
- Handle any/all freight issues and/or damage claims.
- Provide local/national presence at installation to get you up and running.

FAPS



ODAWA CASINO



MYSTIC LAKE CASINO



NORTHEAST UTILITIES



STILLWATER PRISON



G50C

